

# tierraatacama

THE SPIRIT OF THE ALTIPLANO

2011/ 2012 RATES

Valid from October 1st 2011 to 30th September 2012

## ALL INCLUSIVE PROGRAM

Rates are per person in USD

Nights	Double	Single	Young Adult	Child	Under 4 years
			12-17 years	4-11 years	
2	1.050	1.290	350	200	Free
3	1.490	1.850	490	290	Free
4	1.790	2.290	600	350	Free
5	2.190	2.790	750	430	Free
6	2.690	3.350	900	490	Free
7	2.990	3.890	1.050	590	Free

### SPECIAL RATES & CONDITIONS

- *Under 4 years:* Travel free sharing a room with at least one paying adult.
- *Children 4 - 11 years:* Rates apply for up to one child sharing a room with at least one paying adult.
- *Young Adult 12 - 17 years:* Rates apply for up to one young adult sharing a room with at least one paying adult.
- Cots or up to one extra bed available per room for guests under 17 years of age.
- *Family Rooms:* The hotel has two family rooms which are made up of 3 interconnecting rooms, each with their own bathroom. They are for a minimum of 4 people and a maximum of 6. Children and young adults aged 4 - 17 in a Family room pay the Child or Young Adult rate. Adults pay adult rate and a 10% surcharge. At least 2 passengers per family room must pay the adult rate and 10% surcharge and the minimum fee for a family room is 4 paying guests.

### RATES INCLUDE

- Transfer from and to Calama Airport.
- American Breakfast, lunch and dinner.
- Open Bar (includes mineral water, sodas, juices, house wine and licors. Premium wines and vintage licors available for an additional cost).
- Two half day excursions or one full day excursion daily in small groups with other guests.
- Use of pools, sauna and Jacuzzi. (Massages, treatments and therapies payable in the hotel).

#### Note:

- These rates are for foreigners non-resident in Chile and with the right to tax free accommodation.
- These rates are valid from October 1st 2011 to 30th September 2012
- Rates subject to change without prior notice.
- Check in: 15.00 HRS. / Check out: 11.00 HRS.

### RESERVATION CONDITIONS ALL-INCLUSIVE PROGRAM

#### Individuals

1. All reservations must be requested in writing and will be confirmed in writing.
2. In order to guarantee a reservation, payment of 30% of the total value of the reservation is required

3. All reservations will be tentative until the deposit has been received.
4. The payment of the balance of the total value of the reservation must be received at least 30 days prior to the arrival of the passengers at the hotel.
5. Any reservation which does not meet these requirements may be cancelled without notice by Tierra Atacama Hotel & Spa.

#### Cancellations

The following are the cancellation fees according to the time limits shown:

- Cancellations 60 days or more prior to the arrival date: No charge.
- Cancellations between 59 and 30 days prior to the arrival date: 10% of the total value of the reservation.
- Cancellations between 29 and 15 days prior to the arrival date: 50% of the total value of the reservation.
- Cancellations between 14 and 0 days prior to the arrival date: 100% of the total value of the reservation.

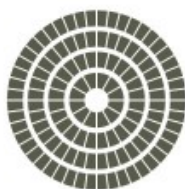
#### Groups

1. "Group" is understood to mean a booking of eight or more rooms for the same period of time.
2. Members of a group must have a common reason to travel (family, members of an institution, club or association etc.). This information is required at the time of booking.
3. One passenger travels free for every 15 paying passengers.
4. To guarantee a group booking for the all-inclusive program, a deposit of 50% of the total value of the booking is required.
5. The balance due must be received 30 days before the guests arrival date and the final rooming list is required at the same time.
6. Any reservation which does not meet these requirements may be cancelled without notice by Tierra Atacama Hotel & Spa.

#### Cancellations

The following are the cancellation fees according to the time limits shown:

- Cancellations 60 days or more prior to the arrival date: No charge
- Cancellations between 59 and 30 days prior to the arrival date: 50% of the total value of the booking
- Cancellations between 29 and 15 days prior to the arrival date: 75% of the total value of the booking
- Cancellations between 14 and 0 days prior to the arrival date: 100% of the total value of the booking.



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## ROOM ONLY RATES (WITH BREAKFAST)

Additionally we offer the possibility to reserve rooms only, without transfers or excursions. This option includes breakfast only.

### ORIENTE & PONIENTE ROOMS

Rates per room in USD

	Double	Single
Per Night	420	350

### FAMILY ROOMS, exclusive use of 3 interconnecting rooms

Rates per room in USD

Per Night	590
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Extra Bed: Up to one extra bed per room: USD 90.00 per night, for passengers under 17 only.

### ROOM ONLY RATES INCLUDE

- Accommodation.
- American Breakfast.
- Use of swimming pools, sauna and Jacuzzi (Massages, treatments and therapies payable locally).

#### Note

- These rates are for foreigners' non-resident in Chile and with the right to tax free accommodation.
- These rates are valid from October 1st 2011 to 30th September 2012
- Rates subject to change without prior notice.
- Check in: 15.00 HRS. / Check out: 11.00 HRS.

### RESERVATION CONDITIONS "ROOM ONLY" RESERVATIONS

#### Individuals

1. All reservations must be requested in writing and will be confirmed in writing.
2. In order to guarantee the reservation, pre-payment of 30% of the total value of the reservation is required.
3. The reservation will be regarded as tentative until the deposit has been received and acknowledged.
4. Payment of the balance of the total value of the reservation must be received at least 30 days before the arrival of guests.
5. Tierra Atacama Hotel & Spa reserves the right to cancel any reservation which has not been paid in full prior to the arrival of the guests.

### Cancellations

The following are the penalty fees for cancellations according to the time limits shown:

- Cancellations with 60 days or more notice: No charge
- Cancellations between 59 and 30 days prior to the date of arrival: 10% of the total value of the reservation
- Cancellations between 29 and 15 days prior to the arrival date: 50% of the total value of the reservation
- Cancellations between 14 and 0 days prior to the arrival date: 100% of the value of the reservation

### Groups

1. "Group" is understood to mean a booking of eight or more rooms for the same period of time.
2. Members of a group must have a common reason to travel (family, members of an institution, club or association etc.). This information is required at the time of booking.
3. One room is free for every 15 paid rooms.
4. To guarantee a group booking for the "room only" program, a deposit of 50% of the total value of the booking is required.
5. The balance due must be received 30 days before the guests arrival date and the final rooming list is required at the same time.
6. Any reservation which does not meet these requirements may be cancelled without notice by Tierra Atacama Hotel & Spa.

### Cancellations

The following are the penalty charges for group cancellations for "room only" bookings according to the time limits shown:

- Cancellations with 60 days or more notice: No charge
- Cancellations between 59 and 30 days prior to arrival: 50% of the total value of the booking.
- Cancellations between 29 and 16 days prior to arrival: 75% of the total value of the booking.
- Cancellations between 15 and 0 days prior to the arrival date: 100% of the total value of the booking.